



## Self-evaluation questions to the Chapter XIII

### “Phases of Mediation”

1. Why mediation needs a structure?
2. What is a benefit of having a pre-phase before the introductory phase of mediation?
3. May a mediator suggest a solution to the parties in the process of mediation? What would be consequences of that?
4. What's the difference between interests and positions?
5. Why it would be useful to clarify concerns, needs and expectations before the mediation begins?